



A.C.N 002 591 737

# Australian Mohair Marketing Organisation Ltd

## A2014 NEWSLETTER

### **STRONG GLOBAL DEMAND FOR MOHAIR**

#### **Mohair Auction Held in Narrandera 9th May 2014 45850Kgs - 245 Bales in 58 Lots.**

Very strong global demand, combined with low world production has pushed mohair prices higher again at the latest auction held by Australian Mohair Marketing Org Ltd in Narrandera on Friday 9th May.

Very keen competition from the four buyers participating saw prices very much in the sellers' favour, especially for the finer portion of the market. The top price of \$39.50 per kilogram was paid by Mohair Wool Traders from South Africa for a line of 24.8 micron Fine kid fibre. The second top price was paid by New England Wool for Fine Kid at 25.2 microns.

The overall result of this sale saw prices rise significantly especially from the previous sale held in November last year, especially for mohair under 30 microns. Of the 245 bales offered in this sale, Mohair Wool Traders purchased 96 bales, while Ian Laycock Holdings P/L brought 80 bales and New England wools 3 bales. The remainder were purchased by Australasian Mohair Trading for their overseas connections.

Of key importance was the increase in the overall sale average price to \$16.37/kg and this combined with a 100% clearance was a very positive outcome for mohair producers nationally, and it is hoped it might help to entice new producers into the industry.

The outlook for mohair prices for the remainder of the 2014 calendar year appears very positive, with forecasts indicating strong prices will continue throughout the year.

#### **REMAINING SELLING SEASONS 2014**

<b>SEASON</b>	<b>CLOSE OF RECEIVALS</b>	<b>SALE DATE</b>
<b>B14</b>	<b>13th June</b>	<b>8th August</b>
<b>C14</b>	<b>3rd October</b>	<b>28th November</b>

**NB. \$2/kg advance payment can be requested**



#### **Inside this Issue**

Selling Seasons 2014	1
Market Comment	1
Market Report	2
Cape Sales	3
Shearers	3
Visitor to AMMO	4-5
Advertisements	6

## MARKET REPORT A2014 (not including grower lots)

DESC	Price	NETT KGS	Micron	CVD	YIELD	Veg.	BALES
BFFKID	3485	642	23.2	28.9	84.9	0.7	3
SBFFKID	3385	215	22.4	25.9	80.6	0.6	1
AFFKID	3800	273	24.5	29.8	81.1	0.6	2
FFKID2	3120	423	22.4	29.0	82.3	0.9	2
CFFKID	3010	479	21.7	30.9	84.1	0.7	3
BFKID	3950	382	24.8	27.4	81.4	0.7	2
SBFKID	3900	190	25.2	26.6	82.9	0.3	1
CFKID	2850	764	25.0	27.2	82.5	0.6	4
BKID	2990	556	27.0	26.3	83.0	0.5	3
SBKID	2600	341	28.8	26.9	80.2	0.7	2
AKID	2790	186	28.7	26.1	83.3	0.7	1
KID2	2665	171	25.0	28.8	99.3	0.5	1
KIDV	2390	391	23.3	31.3	78.7	3.4	2
CSKID	2650	706	25.9	29.0	82.6	0.6	4
BYG	2300	1793	28.9	27.0	80.7	0.9	9
SBYG	2300	392	29.4	27.2	83.3	0.4	2
FYG2	2510	375	28.0	29.6	81.0	1.1	2
CYG	2000	2614	28.8	28.8	81.8	0.7	13
DYG	1480	302	26.8	31.0	80.4	0.7	2
BFFH	1460	4357	31.5	30.7	82.6	0.7	22
FFH2	1350	776	30.0	33.7	83.2	0.6	4
CFFH	1340	5655	30.1	30.5	82.4	0.8	29
BFH	1020	1949	34.1	30.8	83.7	1.0	10
FHK	835	1194	33.4	34.4	83.3	0.9	7
CFH	915	1174	33.8	37.0	84.8	0.9	6
DFH	830	592	31.8	32.1	82.6	0.8	3
FHV	845	1868	31.9	32.9	81.1	3.5	10
SCOT	1980	3940	29.8	31.3	83.0	0.9	22
HCOT	650	381	28.4	34.9	84.7	0.7	2
LSTN	1320	2253	30.6	33.3	82.6	1.1	12
FLSTN	1790	242	26.6	34.6	84.0	1.8	1
HSTN	645	1127	32.0	34.7	73.3	2.0	6
LSTN/COT	830	447	30.5	32.1	83.5	1.4	3
STNV	470	374	31.6	35.8	77.1	3.7	2
CSTN	600	1332	30.0	36.3	80.5	1.2	7
LKS	270	552	27.7	35.0	77.5	2.7	3

### CAPE SALE REPORTS

11. 3. 14 KID PRICES UP 14.4% – YOUNG GOAT UP 12.4% – FINE ADULT UP 10.2% AND ADULTS WERE ALSO UP 3.3% , 98% SOLD AND OVERALL AVERAGE UP 8.2%

25. 3. 14 KIDS UP 6.9%, YOUNG GOATS UP 4.8% FINE ADULTS DOWN 3.6% AND STRONG ADULTS UP 4%, OVERALL AVERAGE UP 4.7%

15. 4. 14 KID PRICES WERE UP BY 3.5% YG PRICES WERE UNCHANGED AND ADULTS WERE UP BY 1.8%

13. 5. 14 KIDS UP 4% YOUNG GOAT UP 4.3% FINE ADULTS UP 9.3% AND STRONG ADULTS UP 4.8%  
96% CLEARANCE

<p><b><u>KEY TO MARKET REPORT</u></b></p> <p style="text-align: center;"><b>DESC</b> DESCRIPTION OR MOHAIR TYPE</p> <hr/> <p style="text-align: center;"><b>MICRON</b> FIBRE DIAMETER</p> <hr/> <p style="text-align: center;"><b>PRICE</b> CENTS PER K/G</p> <hr/> <p style="text-align: center;"><b>CVD</b> COEFFICIENT OF VARIATION OF FIBRE DIAMETER</p> <hr/> <p style="text-align: center;"><b>YIELD</b> COMBING YIELD</p> <hr/> <p style="text-align: center;"><b>Veg</b> VEGETABLE MATTER CONTENT</p> <hr/> <p style="text-align: center;"><b>N/T</b> NO TEST</p>	<p style="text-align: center;"><b><u>SHEARERS</u></b></p> <p style="text-align: center;"><b>The following people have indicated their willingness to shear angora goats.</b></p> <hr/> <p>Melbourne Mobile Shearing Phone: 0427 362 917</p> <hr/> <p>Roger Abra –Hunter region NSW Phone 02 4938 9457 (AH)</p> <hr/> <p>Bert Adams – Holbrook NSW 02 6020 5268</p> <hr/> <p>Michael Brigg –Condamine QLD 07 4627 7274</p> <hr/> <p>Susan Gunter -Tasmania Mobile: 0429 705 146</p> <hr/> <p>Don Hansen-Yass NSW 02 6226 1382</p> <hr/> <p>Danny Horton —Leongatha VIC 03 5668 6308</p> <hr/> <p style="text-align: center;"><b>List courtesy of “Mohair News”</b></p>	<p>Ian Elkins --Farrer, ACT. Phone: 02 62866246.</p> <hr/> <p>Trevor King –Omeo Vic (will travel) 03 5159 1415</p> <hr/> <p>David Lillis —Sthn Tablelands NSW Mobile: 0413 426 290</p> <hr/> <p>Alastair McLaren Hawkesbury NSW 02 4572 8632</p> <hr/> <p>Phil Priest —Griffith NSW 02 6964 4379 (local area only)</p> <hr/> <p>Rose Pugh —Sth East Qld 07 4685 2519 or mobile 0428140 809</p> <hr/> <p>Mark Gillgren in New Zealand -mj_gillgren@ubernet.co.nz Phone +649433975</p> <hr/> <p style="text-align: center;"><i>If you have only a small number of animals to shear, coordinating shearing time with other local mohair producers will help to make it worthwhile for the shearer to travel to your area.</i></p>
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## **EVERT VERMEULEN (SAMIL NATURAL FIBRES)**

AMMO Ltd was pleased to receive a visit from Evert Vermeulen and David Williams to our Narrandera store in March. Evert was in Australia representing South African Company Samil Natural Fibres. We found his visit very informative and beneficial for AMMO and the Australian Mohair Industry In general.

Below are some excerpts of Evert's report to the board of AMMO.

### **General impressions**

My first visit to Australia as a country and the Australian mohair industry was a most interesting experience. Having grown up on an Angora goat and sheep farm in the semi dessert Karoo area of South Africa, I have great respect for those who work and farm their land successfully. The similarities between agriculture in both countries are significant regarding the challenges we face to develop a prosperous Agri-sector and mohair industry.

**New generation farmers:** Noted in both countries is the depopulation of rural areas as young people find their ways to the cities after university or college education. The future generation farmer would probably be a person with more than one occupation who has the right management skills and support systems to run an additional business.

**Lack of government support:** In both countries commercial farmers receive very little support from government institutions. Farming enterprises are highly competitive businesses as one has to compete in a free open market with subsidized industries from other countries.

**Climate.** Rain is scarce with long periods of drought which had ruined many farming operations over the years.

### **Clip preparation**

We had the opportunity to evaluate all the bins in the store and would like to congratulate Jimmy and Craig with the fine job they are doing presently. The lines are uniform in general which is the single biggest requirement for us as buyers as you know what you are bidding on. Given the time factor, availability and differential in material, the clip is well prepared and as processor we would be confident to use the main lines directly in lots without resorting them. There is still some sorting opportunities regarding the shorter lots and out sort lines. Kemp is limited to some out sort lines, while all dark stains and cotts have been removed. In general the length is satisfactory and better than the clip of December last year. I would not change the number and specifications of the different lines as this is sufficient for the quantity of mohair received.

There has been some inquiry regarding the establishment of the so called weaving type. I agree that one should constantly try to improve the quality of the fibre and goats by good selection and breeding practices. However there should always be a fine balance between the various economic factors of the fleece which includes density, micron, length, style, lustre and physical characteristics of the animal (fertility, hardiness, carcass form). In my opinion Australian growers should be careful not to compromise the weight per animal shorn, density of the fleece and fertility of animals in a quest for a finer micron. A line that is uniform, free of keep and vm, has good style, character and yield and minimum 125 mm in greasy length would be sufficient to use in a weaving top.

*Evert Vermeulen Con't.*

I would urge AMMO as marketing organisation to do everything possible to promote mohair production among existing and potential producers.

In South Africa, SAMIL Natural Fibres has invested in an exciting new project to stabilise and possibly increase the supply of greasy mohair. Goats are run in partnership with various large and smaller scale producers. SAMIL Farming would supply the goats to the farmer who is responsible for the general care of the animals. All hair income would be split 50/50 between the partners as explained in attached draft contract. SAMIL Farming would like to initiate a similar project in Australia, in collaboration with AMMO, with the clear objective to increase mohair supply.

As mohair buyer it is worrying to see the decline in mohair production across the globe and a definite effort is required from all stakeholders in the industry to turn around this trend. At current price levels we are confident that angora farming can be an economical viable and stimulating farming enterprise. As demand currently outstrips supply in all qualities, 2014 should be profitable year for all along the mohair value chain. We would like to thank the Board and personnel of AMMO for the service you provide to producers and buyers and your continuous commitment to develop and sustain a viable mohair industry in Australia.

**Evert Vermeulen (On behalf of SAMIL Natural Fibres)**

### Sale Wool Store Closure

Sale Wool store has now ceased to trade following the death of Proprietor Mr Rob Foster.

Mohair can now be sent through

**Grinter Transport Services**

**Bairnsdale—Ph: 03 5152 5778**

**0418516857**



### Alternate Sydney and Melbourne Transport

Our company Hayllar Transport has offered his depots as alternatives to the current ones.

#### Sydney

Kitco

6 Inglis Rd Ingleburn NSW Ph 02 96181539

#### Melbourne

AJ Flynn Pty Ltd

187-189 Fairbairn Rd Sunshine West Vic Ph 0428293158

(enter via Spencer St)



### MAREMMA PUPPIES FOR SALE

Purebred Maremma puppies from livestock guardian working parents on a large goat/sheep farm. Maremmas are essential in keeping predators at bay when lambing and kidding. We have found them to be wonderful.

Puppies will be ready to go in June. They will have been vet checked, vaccinated and wormed.  
This will be the last chance to own these genetics as the mother is being retired.

Our previous litters have found new homes in WA, Tasmania, NSW, Victoria, NT and SA and we have had many positive comments about the puppies in their new environments.

We endeavour to help organise transport wherever possible.

**Please contact Ian Gossip 08 8765 1117**

### KOORANA ANGORA STUD

Are you interested in producing mohair for the "weaving market?"

Koorana is pleased to offer for sale:-

#### WEAVING MOHAIR STARTER FLOCKS

- TAGGED WEAVING SIREs
- APPROVED WEAVING BREEDING DOES  
Stud or Commercial
- SEMEN FROM TAGGED WEAVING SIREs

*Enquiries and inspections welcome*

**Juliana and Jeff Neve**

**Phone: 02 6383 6148**

### TISCHAMINO STUD

## ~ ANGORAS FOR SALE ~

DOES—Aged from 6months to 6 years

Priced from \$40

*Call Craig Richards*

*02 6366 3654*

*Or 0439475429*

### ANGORA GOATS FOR SALE

Disposal sale of angora goats as follows:

Sept 2013 drop	18 Does	22 Wths
Sept 2012 drop	12 does	14 Wths
Sept 2011 drop	15 does	19 Wths
Sept 2010 drop	9 does	10 Wths
Older	75 does	

Horsham area Victoria \$40 per head

**Phone No 0353881354**

**SL & L Chance "Jaree"**

### HERD DISPERSAL

Yes I am getting out of angoras to simplify my farming activities. It is sad, as they are better than they have ever been.

**145 - does between 2.5 and 6.5 years old**

(all sound mouthed)

**39 - 2012 drop does**

**37 - 2013 drop doe kids**

I have been using bucks from Koorana stud for the last few years. I have been breeding angoras for 30 years and they are the best they have ever been!

Price will be negotiated with interested buyers.

**Angus Macneil, Green Park, Rand NSW**

**Phone : 0427 442252**

 Superior Genetics

*Snyberg Angoras*

**Secure your future with proven world leading genetics.**

On offer:  
Selected Bucks (2010 Drop)

**See the quality  
Experience the value**

Private Treaty  
For enquiries or to book your place if interested,  
Contact:

GT Ferreira Mob: 0457290666  
Email: fgtaus@bigpond.com

**Australian Mohair Marketing  
Organisation Ltd**  
68 River Street  
NARRANDERA NSW 2700

Please ensure that your fibre is prepared to the best of your ability. We are always available for advice  
—even after hours on **0406761598**  
Be sure to consign your mohair to us as soon as possible after preparation is completed.  
Fax or post Specification **before** consigning

**Phone: 02 6959 2988**  
**Fax: 02 6959 3004**  
**E-mail:  
admin@ausmohair.com.au**