



A.C.N 002 591 737

Australian Mohair Marketing Organisation Ltd

C2013 NEWSLETTER

Mohair Finishes 2013 on a High

The last mohair auction sale for the year was held at Narrandera on Friday 29th of November, where 31,156 kgs were offered in 42 Lots. Spirited bidding from 4 buyers representing Australian and International companies saw a 100% clearance and the average sale price increasing by over \$2 per kg to an average of \$14.63 a Kilogram. The largest percentage of the offering was purchased by Australasian Mohair Trading who secured 85 of the 169 bales offered.

Fine kids (i.e. under 25 microns) prices were up by 13 to 32%, Top price for the sale was the A fine kid line which sold for 2870 c/kg and was purchased by New England Wools.

Other Kids, (i.e 25-27micron) prices basically unchanged.

Good young goats (29.5-32 microns) prices were up 7-47%, with the largest increase in this micron range being paid for the shorter fibre.

Fine fine hair (32-34 microns) prices for this range were up between 13 and 34%.

During the last two sales, AMMO Ltd has also assisted with a new project to gather certified "Weaving type" mohair for a discerning European market trial, supported by the Safil Group. This beautiful softer handling fibre will be sent to overseas mills to showcase the best Australian Mohair produced in the hope of increasing overseas interest in the Australian branded product. This fibre has not been included in the auction system and 2500 kgs is now ready for shipment.

AMMO's next auction is scheduled for May 2014 and producers are hopeful of similar prices.

VALE

Mrs Patricia Joan Clancy

5/10/30

4/11/13

Aged 83 Years

Long time industry stalwart Pat Clancy passed away peacefully in Sale, Victoria on 4th November.

She will be very sadly missed by her husband, Ron, her 3 sons, their extended families, and all who knew her.

See page 5

PROPOSED SELLING SEASONS 2014

SEASON	CLOSE OF RECEIVALS	SALE DATE
A14	7th March	2nd May
B14	13th June	8th August
C14	3rd October	28th November

NB. \$2/kg advance payment can be requested



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MARKET REPORT C2013 (not including grower lots)

DESC	PRICE	NETT KGS	Micron	CVD	YEILD	V.M	BALES
FLSTN	1470	673	26.7	31.8	82.8	0.5	4
LSTN	1000	2596	31.0	32.9	81.9	1.0	14
HSTN	510	1139	30.7	35.5	74.1	1.7	6
CSTN	495	824	29.0	33.8	79.7	1.4	3
LKS	320	419	26.5	32.8	79.4	0.9	2
HSTNCOT	545	190	31.3	37.7	67.4	1.5	1

KEY TO MARKET REPORT

DESC	DESCRIPTION OR MOHAIR TYPE	PRICE	CENTS PER K/G
MICRON	FIBRE DIAMETER	CVD	COEFFICIENT OF VARIATION OF FIBRE DIAMETER
YIELD	COMBING YIELD	Veg	VEGETABLE MATTER CONTENT

AGM

Our Annual General Meeting was held in Narrandera on 26th October. We were fortunate to be able to co-ordinate this with a visit from GT Ferriera who spoke on his views of the future of mohair production in Australia. He demonstrated the classing and preparation of the Weaving Type mohair prior to the meeting and was also a very interesting guest speaker. The re-elected Chairperson, Mr Brett Grant, welcomed the incoming new board member, Steve Roots and thanked outgoing Board Member, Max Lieschke who was unable to attend, for his service as a Director. The meeting was followed with a hearty barbecue lunch.

The board extends its thanks to all who attended or voted.

SHEARERS

The following people have indicated their willingness to shear angora goats.

Melbourne Mobile Shearing
Phone: 0427 362 917

Roger Abra –Hunter region NSW
Phone 02 4938 9457 (AH)

Bert Adams – Holbrook NSW
02 6020 5268

Michael Brigg –Condamine QLD 07 4627 7274

Susan Gunter -Tasmania
Mobile: 0429 705 146

Don Hansen-Yass NSW
02 6226 1382

Danny Horton —Leongatha VIC 03 5668 6308

**List courtesy of
"Mohair News"**

Ian Elkins --Farrer, ACT.
Phone: 02 62866246.

Trevor King –Omeo Vic
(will travel) 03 5159 1415

David Lillis —Sthn Tablelands NSW
Mobile: 0413 426 290

Alastair McLaren Hawkesbury NSW
02 4572 8632

Phil Priest —Griffith NSW
02 6964 4379 (local area only)

Rose Pugh —Sth East Qld
07 4685 2519 or mobile
0428140 809

Mark Gillgren in New Zealand
-mj_gillgren@ubernet.co.nz
Phone +649433975

If you have only a small number of animals to shear, coordinating shearing time with other local mohair producers will help to make it worthwhile for the shearer to travel to your area.

AZ Superior Genetics

Snyberg Angoras

Secure your future with proven world leading genetics.

On offer:
Selected Bucks (2010 Drop)

***See the quality
Experience the value***

Private Treaty
For enquiries or to book your place if interested,
Contact:

GT Ferreira Mob: 0457290666
Email: fgtaus@bigpond.com



Some of the buyers and part of the large crowd at our November Auction.



Vale — Mrs Pat Clancy

Mrs Patricia Joan Clancy, or Pat as she was known to family and friends, acquired three angora goats in 1976 at Stratford in Central Gippsland Victoria, and this is where her life-long passion for these animals and mohair began.

Within the industry Pat became a highly regarded stud master and her angoras won many prizes including Champions and Grand Champions across Victoria in a period spanning the 1970's and 1980's.

Pat's animals were highly sort after as breeding stock throughout Victoria and especially the Gippsland area. She also exported stud animals to New Zealand in the 1980's.

Pat was a driving force in the early days of the angora/mohair industry and was often called on for advice by other breeders and was a founding member and former President of the Angora Mohair Breeders of Australasia Ltd, (AMBA) East Gippsland Region.

Pat will best be remembered for her dedication, passion and vision for the Angora/ Mohair Industry and outside of the industry for the mountain of voluntary work she undertook. After work, and raising a family, her voluntary work included Past President of the National Council for Women, Red Cross (Life Member) Sale and District Agricultural Show Society, Maffra Show Society, Parish Council and Meals on Wheels. To name only a few.

Pat and her husband Ron moved into her beloved Airly Rd, Stratford property in 1986 where approximately 2100 head of sheep and 700 goats were run between the two properties.

Pat was proud of her sons, Ross, Craig and Brett and delighted in her extended family and her funeral was attended by more than 200 people.

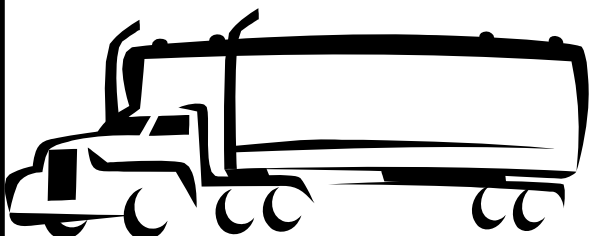
QLD Transport

Queensland producers will know by now that they can no longer use QLink or the rail to transport bales.

We have now negotiated through Fred's Freighters for bales to be taken to

**Johnsons Transport,
Boniface St Rocklea, (behind
the Caltex Service Station)
for collection.**

Fred's Freighters will transport the bales to their Sydney depot where They will be collected by Days Transport out of the depot in Mt Druitt and delivered to Narrandera. Total costs should be around \$50 per bale.



Alternate Sydney and Melbourne Transport

Our company Hayllar Transport has offered his depots as alternatives to the current ones.

Sydney

Kitco

6 Inglis Rd Ingleburn NSW Ph 02 96181539

Melbourne

AJ Flynn Pty Ltd

187-189 Fairbairn Rd Sunshine West Vic Ph
0428293158

Sale Wool Store Closure

Long time supporter of AMMO Mr. Rob Foster will no longer be a Collection Centre for AMMO. We would like to thank Rob for his many years of support.

Mohair can now be sent through

Grinter Transport Services

Bairnsdale—Ph: 03 5152 5778

0418516857

Australian Mohair future...your future...your approach

GT Ferreira

A diverse genetic base creates opportunities for selection of desirable traits, including weaving traits.

A word of caution in goat selection, focusing on only one trait increases the risk of negative traits which might be linked to the one being selected. Selecting for fibre fineness alone decreases the fibre strength, length and other important workability traits.

Angora goat farming must have commercial relevance to be sustainable. For a goat farming operation to be profitable, means more income and less output, resulting in better margins. To achieve such a goal one must unlock the full potential the fibre has to offer, as well as, the genetic and carcass value.

The beginning or starting place is always the trick question. Surely the obvious place to start is with the exact purpose of the Angora goat. That purpose is to be an efficient animal which converts pasture into fibre - "Niche fibre".

Angora goats as one of the fastest fibre producing animals in the world can produce an extraordinary 25mm of fibre growth per month.

The follow-up question is then: if the Angora goat is producing fibre at such a rate, what is the relevance of this fibre to Niche markets quality objective requirements. The challenging part is to unlock its full value. How do you do this? This is the question that I really want to unpack with you as the goat farmer in our industry.

Firstly, today's mohair comes in different variations, characteristics and performances, such as handle, variation in microns – lengths, kemps - , medulation counts, lustre, strength, different styles, etc. Due to these vast variations if not separated or classed to a certain standard, the hair will all fall into the category of knitting types and most of the time land up in a commodity playing field.

In the commodity playing field to make enough money one must farm large numbers (thousands) of goats. But in reality the Australian situation does not present this type of scenario.

When goat numbers are restricted, then surely one must unlock the total value of your goat product. The way to achieve this is through a weaving type of mohair that has specific market appeal and a constant demand and good pricing.

The weaving markets always look for fibre which is fit for purpose and not mohair which has a so-called prickling factor in it.

Let's look into real weaving mohair traits:

1. Good length
2. Good strength
3. Very low medulation count
4. Certain fineness
5. Evenness in length and fineness
6. Good lustre
7. Healthy growth
8. Good clean yield
9. Well classed
10. Reliable source of mohair

That means every Angora goat producer in Australia has a role to play in unlocking the future potential of their mohair, and to adhere to a global demand and market need for this rare fibre – “mohair”.

I am confident that although the Angora goat numbers in Australia are small and the volume of mohair production lies only at 130 000kg per annum, we could still make a world of difference by ensuring that 50 000kg of this mohair qualifies as weaving type. If we were able to ensure that Australian mohair was differentiated we could play a major role in the weaving mohair market. That means bringing a new world focus on Australian mohair clip.

This is not a wild goose chase in fact we already have the first weaving trial as evidence.

So to you out there, whether you are a Commercial, Stud or Small-scale producer, it's not too late, so please make a special effort now to contribute to the future of mohair in Australia and its impact internationally.

The part you can play is by committing to this new option. Reassess your goals for your goat enterprise, regarding:

- Separating your flock into groups for medulation counts and type,
- Future breeding combinations,
- Flock health and fleece contaminations,
- Striving for better length, and
- Classing and preparation

For further information or assistance please contact GT Ferreira on 0457290666 or Jim Stanley at AMMO on 02-69592988.

Merry Christmas

The Staff and Directors of AMMO would like to wish all a Merry Christmas and a Happy & Safe New Year.

Christmas Closure.

AMMO will be closed from the 21st December 2013 to 6th of January 2014



CAPE SALE REPORTS

08/10/2013 Kid prices increased by 5% with a 100% clearance, Young Goats were up by 5.4% and 100% clearance and Adults were up 2% also with 100% clearance, the overall average price increased by 3.6%.

29/10/2013 Kid prices rose again 2.7%, Young Goats increased by a further 3.2% and Adults were also up by 2.2%, with a 100% sale clearance and a average price increase of 2.6%

12/11/13 Kids were up 1%, Young Goats up 2.1% and Adults unchanged, with 100% clearance.

KOORANA ANGORA STUD

Are you interested in producing mohair for the “weaving market?”

Koorana is pleased to offer for sale:-

WEAVING MOHAIR STARTER FLOCKS

TAGGED WEAVING SIRES

APPROVED WEAVING BREEDING DOES
Stud or Commercial

SEMEN FROM TAGGED WEAVING SIRES

Enquiries and inspections welcome

Juliana and Jeff Neve

Phone: 02 6383 6148

**Australian Mohair Marketing
Organisation Ltd**
68 River Street
NARRANDERA NSW 2700

Please ensure that your fibre is prepared to the best of your ability. We are always available for advice
—even after hours on **0406761598**
Be sure to consign your mohair to us as soon as possible after preparation is completed.
Fax or post Specification **before** consigning

Phone: 02 6959 2988
Fax: 02 6959 3004
E-mail:
admin@ausmohair.com.au