



A.C.N 002 591 737

Australian Mohair Marketing Organisation Ltd

A2015 NEWSLETTER

WEAVING TYPE PROGRESS

Pure Australian weaving mohair -put more dollars in your pocket per goat and per clip.

THE RESULT

The niche market is the top goal for our industry and is the area that can unlock more and sustainable returns for mohair. As such, this is of increasing importance to each mohair producer here in Australia. The recent tops made out of Pure Australian Mohair prove to be as good as the best delivered from South Africa. These results have brought in more dollars in comparison with our current pool lines for producers who were prepared to embark on the weaving challenge.

Refer to the comparison prices in this newsletter labelled as “Pool versus weaving types”. (see page 3)

The 29 producers who were part of this can be proud of themselves as entrepreneurs who have achieved an Australian first. This also includes a first for Australian weaving mohair entering the international manufacturer’s arena. I am proud of all of you and hope you enjoy a well-earned return on investment and are ready to continue with building and maintaining standards that will lead to further returns.

Since initiating this Pure Australian Weaving project, I have been encouraged by the huge effort in the quality improvement by the participants of this trial. I have observed a significant change in the improvement of the individual flocks, the quality clip results and the top results. This progress is positive and certainly raises my confidence for further improvement and in addressing the next round of challenges.

This weaving result would not have been possible if it were not for the commitment and support of the AMMO Board and staff: Jim and Craig. These two fellows have certainly grown through this whole process and helped to achieve the set trial goals. Their future assistance will be invaluable and an asset to our goal of niche market development.

Our greatest appreciation goes to SAFIL and Mohair and Wool Traders who from the beginning were prepared to invest large sums of money into this trial project. They were the only people prepared to support Pure Australian mohair into a unique top for the international market. Their impact on the growth of the Australian Mohair Industry is clearly visible in all sectors, from that of the goats, to the producers, to the broker, and finally to the market.

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PROPOSED SELLING SEASONS 2015

SEASON	CLOSE OF RECEIVALS	SALE DATE
B15	12th June	7th August
C15	2nd October	27th November

NB. \$2/kg advance payment can be requested

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MARKET REPORT A2015 (not including grower lots)

DESC	Price	NETT KGS	Micron	CVD	YIELD	Veg.	BALES
BFFK	2800	275	23.4	29.5	85.2	1.1	2
BFFK1	2900	200	22.5	31.1	84.0	1.4	1
AFFK	3000	214	24.4	29.5	82.5	0.8	1
CFFK	2175	656	22.5	31.1	85.7	1.2	4
BFKID	2790	151	25.1	27.9	80.4	1.1	1
BFKID1	3020	191	26.8	28.0	80.5	0.5	1
AFKID	3210	125	27.0	28.9			1
BKID	2460	165	27.0	27.0	82.9	0.8	1
BKID1	2570	561	27.2	27.2	79.5	0.9	3
AKID	2370	103	28.4	26.8			1
CKID	2500	757	25.8	27.5	82.1	0.5	4
DFKID	1150	106	23.6	34.3			1
KIDV	1650	432	23.4	31.6	80.1	2.8	2
BSKID	2195	183	29.8	28.9	78.8	1.0	1
BFYG	2000	374	30.4	25.0	80.8	1.4	2
BYG	2200	1035	29.2	27.7	81.0	0.5	5
BYG1	2280	1002	29.6	27.7	81.9	0.5	5
AYG	2430	368	29.6	29.1	79.7	0.7	2
CYG	2215	2761	29.6	30.7	81.0	0.8	14
DYG	900	317	28.1	31.0	83.2	0.5	2
YGV	1000	399	29.5	30.8	79.2	2.7	2
BFFH1	1650	1720	32.4	28.1	81.7	0.8	9
BFFH	1612	3000	33.1	31.1	82.0	0.8	15
FFH2	1395	701	33.9	31.3	87.9	0.3	4
CFFH	1612	5511	32.0	31.5	82.6	0.7	28
DFFH	650	782	32.2	34.2	83.1	0.8	4
BFH1	1190	402	34.8	31.3	82.7	0.6	2
BFH	1110	1164	35.1	32.8	82.2	1.1	6
FHK	850	855	33.2	35.8	85.3	0.6	5
CFH	950	1360	33.7	34.1	84.4	0.5	7
FHV	700	512	32.8	32.3	79.3	3.4	3
SCOT	2000	2219	30.5	30.2	82.0	1.5	12
LSTN	1250	2372	31.3	34.5	82.2	1.7	12
FLSTN	1350	406	25.1	33.1	81.4	1.6	2
HSTN	470	1544	31.5	34.9	73.4	1.5	8
STNV	300	142	30.2	38.7	71.7	5.7	1
CSTN	N/S	1560	30.6	35.6	80.9	1.6	8
LKS	200	416	27.8	36.0	78.8	1.9	2

GROWER LOTS

NAME	DESC	Price	NETT KGS	Micron	CVD	YIELD%	Veg.	BALES
	BKID	2240	200	29.2	27.4	82.7	0.9	1
Hall Van Os	SAKID	2490	144	28.8	24.7	80.4	0.3	1
	BSKID	2195	183	29.8	28.7	78.7	1.0	1
	BFYG	2000	374	30.4	25.0	80.8	1.4	2
	BYG	1950	215	31.3	29.4	78.9	1.1	1
Hall Van Os	SAYG	2190	89	30.5	24.9			1
	FFH	1650	674	31.2	30.4	80.8	0.8	4
	FCOT	2460	531	24.6	29.3	80.8	0.6	3
	FCOT/KID	2000	1220	22.8	28.9	82.6	0.9	7
	SCOT	1750	1275	28.5	35.1	84.1	0.7	7
	HSTN/COT	375	483	26.3	31.9	77.1	1.1	3

MARKET REPORT A2015

The first AMMO auction for 2015 was held Friday the 15th of May, with 40,926 Kg's offered with 94% sold post sale negotiations saw 2 extra lots sold bringing the total clearance to 95.5%.

Downward pressure on prices for the fine and middle micron types was to a degree, offset by the resilience in the prices for the better fine hair types and good prices for 'c' length lines. The overall average sale price of 1608 c/kg was on par with the May 2014 sale.

Fleece Lines Price Ranges

FINE FINE KID	3000 - 2175 c/kg
FINE KID	3210 - 2790
KID	2500 - 2240
YOUNG GOAT	2430 - 2215
FINE FINE HAIR	1650 - 1612

BUYERS

Australasian Mohair Traders	105	Bales
Ian Laycock Holdings	49	Bales
Safil	51	Bales
New England	5	Bales

AVERAGE PRICE COMPARISONS FOR A2015 SELLING SEASON

	Weaving	Pooled
FINE FINE KID	5466 c/kg	2900 c/kg
FINE KID	4375 c/kg	3006 c/kg
GOOD KID	3900 c/kg	2410 c/kg
GOOD YG	3175 c/kg	2303 c/kg
GOOD FFH	2300 c/kg	1631 c/kg

Cont. from Page 1

WEAVING TYPE PROGRESS

THE FUTURE

In today's business environment ascertaining market needs is vital for a companies future viability and existence as an on-going concern. AMMO leadership faces huge challenges in the future to be proactive through initiatives to unlock better returns for producer's mohair. A major focus will be on how they can assist addressing obstacles facing shearing and classing. I am confident that the leaders can develop a positive mind-set and explore the future and work towards achieving those goals where certainly a prosperous future is awaiting the mohair industry.

Australia urgently needs to fulfil its mohair market responsibility to deliver the needed qualities and quantities of mohair to help keep mohair as a valuable natural fibre in the needs, uses and vision of manufacturers. The focus for our industry needs to remain on the future and not in the past. Playing the blame game needs to cease so that we can step up to the future challenges and meet them as a cohesive producer group. This means that each of us will focus on: what can I do as a producer, as a leader, as a broker and also as a government to make Australia the most valuable mohair producing country in the world.

THE CHALLENGE

A look at how the leaders are preparing today offers insights for potential users who hope to get more from their supply chains in the near future. This means that in the mohair industry the following areas are scrutinised:

1. AMMO Board – have its own house in order, align leadership profile with future market needs and be equipped to cope with the international world market.
2. Producers – stop assuming, and find out the facts, use the facts to improve your own income from your Angora enterprise, step up to the challenge of the future market and be responsible for your own returns. A good first step for producers will be to follow the guidelines in this newsletter under the heading “**Are YOU maximising YOUR return for mohair**”. Following these said guidelines will enable the industry to produce enough bales of the sought-after weaving fibre so that it can become available for all buyers' needs.
3. Industry representative body – the aim and focus of the industry restructuring process must continue in order to give credibility and backing to the Australian mohair product.
4. Continuing initiatives – our industry continues to need leading initiatives to keep the world's focus on Australia's mohair with its unique qualities. This challenge will be the scope and focus of my time together with linking more closely with other working networks.

Yours sincerely

GT Ferreira

Are YOU maximising YOUR return for mohair?

Traits of ideal Mohair

1. Good length 120mm+
2. Good strength
3. Low medulation count
4. Good style
5. Correct fineness for age
6. Evenness of fibre



Personal checklist of Dos and Don'ts:

Part A - Do you...		Yes	No
1	have the correct information for the traits of premium fibre?		
2	intentionally work towards growing healthy fibre?		
3	manage your mohair fibre ensuring no contamination?		
4	produce a better clean yield and overall general appearance by washing your goats?		
5	shear the fleece at the correct length?		
6	class and separate your mohair fleeces correctly?		
7	pack your fleeces separately by age, length, fineness, medulation grades and style?		
8	know the latest trends in the Mohair industry regarding breeding selection, market, value, preparation and future direction?		

Part B - Do you...		Yes	No
1	contaminate your fleeces with bale twine, foreign animal fibres, permanent paints/oils, etc.?		
2	neglect your goats e.g. through malnutrition, lice, internal parasites, etc.?		
3	not crutch your animals freeing them from stain?		
4	shear a short clip?		
5	shear wet fleeces?		
6	breed with animals containing unacceptable medulation levels?		
7	mix fleeces of different ages, lengths, medulation grades and styles?		

If you answered “yes” to Part A and “no” to Part B you have the winning recipe for a profitable and sustainable Mohair enterprise – well done!

SHEARERS

The following people have indicated their willingness to shear angora goats.

Melbourne Mobile Shearing

Phone: 0427 362 917

Bert Adams – Holbrook NSW

02 6020 5268

Michael Brigg –Condamine QLD 07 4627 7274

Susan Gunter -Tasmania

Mobile: 0429 705 146

Don Hansen-Yass NSW

02 6226 1382

Danny Horton —Leongatha VIC 03 5668 6308

**List courtesy of
“Mohair News”**

Trevor King –Omeo Vic
(will travel) 03 5159 1415

David Lillis —Sthn Tablelands NSW

Mobile: 0413 426 290

Alastair McLaren Hawkesbury NSW

02 4572 8632

Phil Priest —Griffith NSW

02 6964 4379 (local area only)

Rose Pugh —Sth East Qld

07 4685 2519 or mobile 0428140 809

Mark Gillgren in New Zealand

-mj_gillgren@ubernet.co.nz

Phone +649433975

If you have only a small number of animals to shear, coordinating shearing time with other local mohair producers will help to make it worthwhile for the shearer to travel to your area.



Your number one stop, for:

- Advice, information and market needs,
- Purchase support,
- Inspection and classing of your flock/stud,
- Semen from **Top Stud Sires**,
- Selected **Weaving Bucks**, available.

First for Supreme Genetics

When quality counts and maximum return is important to you secure your future with world leading genetics.

Contact; **GT Ferreira**

Mob;**0457290666**

Email; **fgtaus@bigpond**

FOR SALE**PURE S. AFRICAN BUCKS 2012 ET Drop****“AMARULA ANGORA STUD”**

**Cedar Grange & Lynndon Grove Angora Studs
Joint partnership of African genetics selected
for Dr. Fred Speck Texas USA
By Andrew Gossip Cedar Grange Stud Principle.**

**This is a unique opportunity for Australian Mohair
Producers to purchase quality South African
Bucks.**

**Genuine Inquiries:
Lynne Carter: 08 88 253529**

WANTED-WANTED**Angora Does**

- **We need good mothers as Surrogates, doesn't matter the quality of the fleece.**
-
- **If you have any does for sale, 20 or more, please contact**

GT Ferreira .

Mob; 0457290666

Email; fgtaus@bigpond.com

Why should you use SRS® genetics in your Angora herd?

- The only Angora breeding system that utilises industry recognised Kidplan® to calculate Estimated Breeding Values.
- The only Angora breeding system that has a scientific basis of skin sampling to ensure better Sire fleece characteristics.
- The only Angora breeding system with poll genetics; having superior growth, fleece and carcass traits in the offspring.
- Produces fleeces with greater fibre density, length and quality.
- Enjoy comprehensive support from our breeding advisors.
- Ability to access lucrative markets and maximise the lifetime returns from your herd.



To find out more about the Redesigned Angora Goat

www.srsangoras.com

Keith Cowen ph 0428 756 239

**ANGORA GOATS FOR SALE ~ QLD**

11 DOES—SOME WITH KIDS AT FOOT

12 WETHERS

1 BUCK (TAGORA)

32 IN ALL - \$2000—THE LOT

DENNIS MARTIN

UBOBO QLD - PH 07 4974 1267

OPENING HOURS

Please note Narrandera Warehouse is open

Mon, Thurs, & Fri: 7.30am - 4pm

Tues & Wed : 7.30am - 3pm
(for deliveries, and 4pm for the office)

NB: Office staff cannot unload bales!

Open at other times by prior arrangement only

A.M.M.O. LTD RECEIVAL CENTRES AND TRANSPORT DEPOTS – 2015

Please note that freight can be very expensive. It is best to make less packs and check with us for the cheapest option for you.

NSW		
BEMBOKA & BEGA	SOUTHERN FARM SUPPLIES - SNOWY MOUNTAINS HWY. Bemboka or Princes HWY Bega. Mon- Fri 8.30am – 5.30pm, Sat 8.30am-12.30pm	02 6493 0278 02 6492 3500
BATHURST	BURKES TRANSPORT – 19 Vale Rd Bathurst	02 6331 4755
COOMA	MONARO WOOL SERVICE – 54-56 Polo Flat Rd	02 6452 4494 0428 445 064
DUBBO	DUBBO STORAGE AND WAREHOUSING - 15 Janalli Rd Mon – Fri 7am – 5pm, Sat 8am – 12 noon	02 6882 1264
GOULBURN	GRANGERS TRANSPORT - 14-16 Oxley St Mon – Fri 7am – 5pm	02 4821 3040
HUNTER	BILL & SANDIE SMITH – “Inwood” Lindsay Rd, Nth Rothbury Phone before delivery	02 4938 7536
NARRANDERA	AMMO Ltd - Lot 3 River Street Mon – Fri 7.30am – 4pm	02 6959 2988
SYDNEY	Kitco – 6 Inglis Rd Ingleburn (for collection by Hayllars Transport)	02 9618 1539
TAMWORTH	PARRY LOGISTICS - Cnr Hume and Cook Sts 7am to 6pm Mon - Sat	02 6765 9911 0428 428 650
YOUNG	J & J NEVE – 1106 Scenic Drive Monteagle Ring before delivering	02 6383 6148
VICTORIA		
MELBOURNE	SPTL Wool 105 Boundary Rd (Cnr Hume Hwy) Laverton North (for collection by Hayllars Transport)	0403460833 Fax 03 93600933
BAIRNSDALE	GRINTER TRANSPORT -Dalmahoy St (Old railway freight yards) Mon – Fri 8am – 4.30pm	03 5152 5778 0418516857
HORSHAM	RYANS TSPT - WARNAMBOOL (Backload - Phone for drop off point) Mon – Fri 7am – 5.30pm (not 12-1pm) Sat 7am – 12noon	03 5564 5555
SHEPPARTON	SHEPPARTON EXPRESS 49 Drummond St SHEPPARTON Mon – Fri Only 8am- 4pm (Collection by GULIDFORD TSPT)	03 5821 8833
OTHER STATES		
PERTH WA	Transconnect Primaries of WA – 18 Wellard St Bibra Lake	0407893113
BRISBANE QLD	G & D Partners 67 Boundary Rd, Carol Park For De Paoli Transport	
ADELAIDE SA	RICK COBBY TSPT - 11-15 CHURCHILL RD DRY CREEK Mon – Fri 5.30am – 5pm Sat 7am – 12noon	08 8349 4799
WARWICK QLD	GR BUCHNER & CO – C/- THOMPSON TRANSPORT – Cnr Activity and Industrial Avenues	07 4661 1544 0413439890
LAUNCESTON TAS	CONN WOOL - 11/23 Murphy St Launceston	03 6331 9666

**Australian Mohair Marketing
Organisation Ltd**
68 River Street
NARRANDERA NSW 2700

Please ensure that your fibre is prepared to the best of your ability. We are always available for advice
—even after hours on **0406761598**
Be sure to consign your mohair to us as soon as possible after preparation is completed.
Fax or post Specification **before** consigning

Phone: 02 6959 2988
Fax: 02 6959 3004
E-mail:
admin@ausmohair.com.au