



A.C.N 002 591 737

Australian Mohair Marketing Organisation Ltd

A2017 NEWSLETTER

MARKET REPORT A2017

WEAVING MOHAIR PRICES FOR A2017

The whole Weaving concept proves consistently higher than average prices can be achieved if producers prepare their clips to the required standards which makes the world take notice. For example growers **Debbie Scattergood** who produced a full kid clip of mainly 23 micron fleece **averaged 5438 c/kg.**

Lynndon Grove weaving & knitting fleeces 23 to 31 micron avg **4429 c/kg**

J & J Neve whose whole weaving clip averaged **4057 c/kg** for their fleece lines.

R & M Clark who's clip of fleeces ranged from 23 micron to 31 micron avg. **2780 c/kg.**

Most growers producing weaving type fibre averaged well over 3000 c/kg for fleece lines.

Prices for weaving lines are listed below.

| <u>Weaving 120mm +</u> | | <u>Knitting 120 mm -</u> | |
|------------------------|------------------|--------------------------|------------------|
| BSFFK23 | 5800 C/KG | KN23 | 3500 C/KG |
| BSFFK24 | 5800 C/KG | KN24 | 3500 C/KG |
| BSFFK25 | 5500 C/KG | KN25 | 3000 C/KG |
| BSFK26 | 3360 C/KG | KN26 | 2800 C/KG |
| BSFK27 | 2940 C/KG | KN27 | 2500 C/KG |
| BSK28 | 2520 C/KG | | |
| BSFYG29 | 2380 C/KG | | |
| BSYG30 | 2240 C/KG | | |
| BSYG31 | 2100 C/KG | | |

CHANGE TO TRADING HOURS

From the sixth of July 2017 trading hours will be as follows
Monday Thursday and Fridays 8.30 am to 4.00 pm, receivals outside of these times are possible with prior arrangement with the Manager. Office hours will be Tuesdays and Wednesdays 9.00 am to 4.00pm



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| DESC | Price | NETT KGS | Micron | CVD | YIELD | Veg. | BALES |
|-------|----------|----------|--------|------|-------|------|-------|
| BFFK | 2590 | 369 | 22.1 | 28.5 | 83.8 | 0.6 | 2 |
| AFFK | 4500 | 71 | - | - | - | - | 1 |
| CFFK1 | 2800 | 89 | - | - | - | - | 1 |
| CFFK | 1690 | 129 | 21.5 | 29.8 | 78.7 | 1.6 | 1 |
| BFK | 2590 | 330 | 25.0 | 28.0 | 83.7 | 0.8 | 2 |
| FKID2 | 2050 | 597 | 23.2 | 30.6 | 80.9 | 0.5 | 3 |
| BKID | 1955 | 577 | 28.2 | 27.3 | 84.6 | 0.6 | 3 |
| AKID | 2200 | 128 | 28.2 | 28.0 | | | |
| CKID | 1710 | 608 | 25.8 | 28.7 | 83.2 | 0.6 | 3 |
| DFKID | 950 | 144 | 24.7 | 30.8 | 81.6 | 0.4 | 1 |
| KIDV | 1600 | 599 | 23.0 | 28.3 | 78.1 | 3.3 | 3 |
| BYG | 2020 | 1345 | 28.4 | 27.5 | 81.7 | 0.7 | 7 |
| FYG2 | 1740 | 391 | 28.7 | 28.6 | 80.8 | 1.4 | 2 |
| AYG | 1900 | 223 | 31.0 | 25.5 | 84.4 | 0.4 | 1 |
| CYG | 1550 | 2226 | 29.2 | 27.4 | 84.0 | 0.3 | 12 |
| DYG | 710 | 466 | 28.6 | 28.0 | 82.5 | 0.6 | 3 |
| YGV | 1590 | 857 | 28.4 | 29.6 | 80.3 | 2.5 | 5 |
| BFFH | 1765 | 2467 | 31.5 | 30.0 | 83.0 | 0.7 | 13 |
| BFFH1 | 1890 | 361 | 31.4 | 27.7 | 82.1 | 0.3 | 2 |
| SBFFH | 1930 | 774 | 31.4 | 26.8 | 81.9 | 0.6 | 4 |
| AFFH | 1800 | 206 | 32.7 | 26.6 | 85.3 | 0.4 | 1 |
| CFFH | 1350 | 3806 | 31.0 | 30.5 | 81.5 | 0.8 | 25 |
| FFH2 | 1660 | 889 | 32.0 | 30.0 | 82.1 | 0.8 | 5 |
| DFFH | 710 | 516 | 32.4 | 32.1 | 82.8 | 0.5 | 3 |
| BFH | 1515 | 625 | 35.7 | 32.2 | 82.8 | 0.5 | 4 |
| CFH | 1200 | 549 | 32.9 | 33.7 | 82.7 | 0.8 | 3 |
| FHK | 1170 | 560 | 32.8 | 34.8 | 85.7 | 0.8 | 3 |
| CFHK | 1000 | 756 | 33.8 | 35.2 | 86.6 | 0.4 | 4 |
| FHV | 1280 | 885 | 31.3 | 31.0 | 78.3 | 2.8 | 5 |
| SCOT | 1540 | 2482 | 29.0 | 30.5 | 82.5 | 0.8 | 14 |
| FCOT | 1660 | 483 | 25.1 | 30.3 | 84.7 | 0.7 | 3 |
| COT | Not Sold | | | | | | |
| COTV | 750 | 172 | 27.7 | 31.0 | 78.3 | 4.3 | 1 |
| FLSTN | 1590 | 579 | 26.4 | 31.8 | 82.6 | 1.6 | 3 |
| LSTN | 1394 | 2378 | 31.4 | 33.0 | 81.0 | 2.0 | 13 |
| HSTN | Not Sold | | | | | | |
| CLSTN | Not Sold | | | | | | |
| STNV | 400 | 451 | 28.5 | 34.7 | 72.1 | 3.9 | 3 |

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| MARKET REPORT A2017 |
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| DESC | Price | NETT KGS | Micron | CVD | YIELD | Veg. | BALES |
|---------------|-------------|----------|--------|------|-------|------|-------|
| CSTN | Not Sold | | | | | | |
| LSTNCOT | Not Sold | | | | | | |
| XB | Not Sold | | | | | | |
| LKS | Not Sold | | | | | | |
| GROWER | LOTS | | | | | | |
| GRANT | | | | | | | |
| BKID | 2080 | 180 | 28.6 | 25.5 | 84.6 | 0.4 | 1 |
| CYG | 1550 | 179 | 28.9 | 28.0 | 83.8 | 0.7 | 1 |
| HEGGART | | | | | | | |
| AFFH | 1950 | 198 | 30.3 | 30.0 | 81.2 | 0.4 | 1 |
| WILKINSON | | | | | | | |
| CFFH | 1250 | 166 | 32.8 | 29.3 | 80.5 | 1.0 | 1 |

AUCTION REPORT

AMMO 's first sale for 2017 was held in Narrandera on 2nd June 2017. A total of 34568 kgs were offered in 52 lots and a sale clearance of 90% was achieved at an average price of 1568 c/kg. Demand for mohair under 32 microns was generally buoyant. Top auction prices were BFFKID 22.1 micron at 2590c/kg, AKID 28.2 micron at 2200c/kg. Whilst BYG 28.4 micron sold for 2020c/kg. The best adult price was for a grower lot of AFFH 30.3 micron sold on behalf of P& J Heggart that made 1950c/kg.

NEXT SALE DATE DETAILS BELOW

SEASON B2017

CLOSE OF RECIVALS

13th October

SALE DATE

24th November

ANNUAL GENERAL MEETING

Once again we are to hold our Annual General Meeting following on from our next sale on 24th November. This will be on Saturday 25th November and co-ordinate with the Mohair Australia AGM to be also held in Narrandera on the same weekend. It would be wonderful to see as many producers as possible attend to show your support for our industry and to have your say moving forward. Nominations for the position of Director of AMMO Ltd will be called for in the coming weeks and we encourage those of you with passion and drive for the industry to nominate for a position on the Board.

AMMO Ltd has been approached by the Board of Mohair Australia to consider the feasibility of a merger of our two organisations. We need your input and thoughts on the pros and cons of such a venture, and the AGM will be the best forum for these to be expressed. Rest assured this merger will not go ahead without the consensus of a majority of the members.

The Board has been working on updating the Company's strategic, business and marketing plans to help to take us forward into the future and we hope to be able to bring these to you for the AGM.

A Very Sad Day!

The Board, buyers, staff and producers were recently involved in saying a sad farewell to Jim Stanley who is moving to Sydney with his partner Kath to pursue new ventures. A farewell dinner was held and a presentation made to Jim to demonstrate the high regard and fondness the Board, staff and producers feel for him and to wish him every success in the future. At the auction too, buyers also joined in farewelling Jim and wishing him every happiness. His commitment and service are greatly appreciated.

At the same time the Board welcomes Craig to his new role as warehouse manager and looks forward to a positive future working with him and new part-time staff going forward.



Jim with the lovely Silver server presented by AMMO Directors as a farewell gift.



Left—Jim's farewell dinner. Above—Ross Wheatley addresses the auction gathering whilst Jim assists a telephone bidder and Craig looks on.

Growers, Producers and Supporters of AMMO

As you all know by now, this is my last week at AMMO and I would like to take this opportunity to thank some of AMMO's growers and supporters from over the 27 ½ years that I have worked here.

First of all though, to the staff of AMMO that I have worked with, it has been a pleasure and made working an enjoyable experience. Most of all Craig, we have worked together for over 26 years and Cheryl who I have worked with for over 18 years, and I have formed a great respect for them both and I will miss them greatly. We have become more than colleagues and have formed a great friendship over those years I am sure we will be in touch and they will continue to offer all of you a great service.

I have also formed some great friendships with Board members from the past and I would like to thank them and our current board who I consider friends. They have had to work so hard, in some very trying times, and I congratulate them on their efforts and their passion which can go unnoticed by many. They have also received criticism from some quarters which reflects badly on our industry. I would like to thank the Board (s) for trusting me with being the warehouse manager over many years.

To our AMMO Supporters and Growers, I have made so many of you my friends, not all but some. Without your support AMMO would not have been able to exist for over 30+ years. I have seen prices fall to nothing and rise to great heights but through these ups and downs a lot of you have shown the courage to stay in the industry and support AMMO, so thank you. In my time as manager my main objective has been to support our clients to the best of my ability. I know I have made mistakes and I hope I have learned from them too.

So to all of those special Growers and Boards Members past and present, too many to mention, but you know who you are, I thank you.

Thanks to the buyers Ian Laycock, David Williams, Ross Wheatley, Andrew Blanch and the several others over these years.

In closing, for me I would have liked to have seen a united mohair industry moving forward but I guess we may struggle to see this eventuate. There are many people in this industry who for so many years have tried to divide it, for what reason I do not know. In some cases these people think they know it all, or don't like change, or don't trust certain people, resort to name calling etc. I have seen it and have heard it and to be honest it disappoints me greatly.

Mohair was here when I started and is here still when I leave, so from myself and Kath we wish all of you farewell and good luck.

James Stanley

OPENING HOURS

Please note Narrandera Warehouse is open

Mon, Thurs, & Fri: 8.30am - 4pm

And the office on Tues & Wed :9am - 4pm

NB: Office staff cannot unload bales!

Open at other times by prior arrangement only

FOR SALE

16 May 2017

Angora herd, 12 does and 7 wethers various ages. 12 months fleece, Selling due to relocating.

Selling as herd of 19 goats \$1520.00 i.e. \$80.00 each

Located west of Dubbo.

mobile: 0405235411 or
email: pamelame@bigpond.com

FASTER COMMUNICATION

Have we got your email address?

Rising postage costs have seen a switch to communication via email in recent times.

If you have forgotten to give us your email address

Please advise us soon so we can keep you updated
admin@ausmohair.com.au

MEMBERSHIPS

Have you paid your membership?

Membership invoices were sent via email or mail in May. Please contact the office if you don't have yours.

Payment is due now!



Buyer, Ross Wheatley (Safil) presents Jim Stanley with a parting gift following the A2017 mohair Auction in Narrandera on behalf of all the mohair buyers, whilst new Manager Craig Clancy looks on.

Please Note: Although advertising in this newsletter is free, advertisements will only be run for two issues unless we are advised in writing prior to publishing.

Australian Mohair Marketing
Organisation Ltd
68 River Street
NARRANDERA NSW 2700

Please ensure that your fibre is prepared to the best of your ability. We are always available for advice

—even after hours on **0406761598**

Be sure to consign your mohair to us as soon as possible after preparation is completed.

Email, Fax or post Specification **before** consigning

Phone: 02 6959 2988

Fax: 02 6959 3004

E-mail:

admin@ausmohair.com.au