



A.C.N 002 591 737

# Australian Mohair Marketing Organisation Ltd

## B2018 NEWSLETTER

### MARKET COMMENT B2018

Our last auction for the 2018 calendar year saw spirited bidding for most lots on behalf of the buying companies. Post auction negotiations for two large lots 21 & 22 of DFFH sold to Stucken and Australasian Mohair Trading for satisfactory prices. The sale of these two lots saw the overall sale clearance rise to 94.6% and the overall sale average price rise to \$23.40/kg. A very pleasing result!

Top price for the sale was for Lot 1—a bale of BSFFK (B length Super Style Fine Fine Kid) purchased by Stucken for \$42.00/kg. The best young goat fibre was sold to Sudwolle for \$32.40/kg and the best adult price was for a lot of BFFH also sold to Sudwolle.

A record price of \$25.00/kg was obtained for a line of Fine Stain (28.7 micron) with buyers recognising AMMO's efforts to further sort traditional out-sorts by age/fineness.

8 bales remain unsold. These are DLOX and YGMOH—both very short lines, with little style.

C Clancy

Buyers	lots	bales
AMT		43
Sudwolle		44
Stucken		44

#### OPENING HOURS

Please note Narrandera Warehouse is open

Mon, Thurs, & Fri: 8.30am - 4pm

And the office on Tues & Wed :9am - 4pm

**NB: Office staff cannot unload bales!**

Open at other times by prior arrangement only

### STOP PRESS

- AMMO will continue to be open for your business!
- AMMO will continue to provide you with personal service concerning your Mohair!
- AMMO will continue to work on new innovative ideas to secure the future of the Australian Mohair Industry
- AMMO will continue to support the Mohair Industry!
- AMMO values your role to support Mohair production in Australia.
- AMMO needs your Mohair!!
- Talk to our friendly team today about your next mohair clip!
- AMMO will be closed from 20/12/2018 until 8/1/2019

AMMO would like to wish all its clients a ...

# Merry Christmas

And a safe and happy  
**New Year**



## MARKET REPORT B2018

### 138 Bales in 38 Lots

LOT No	DESC	PRICE c/kg	MEAN DIAM	YIELD %	NETT KGS	BALES
1	BSFFK	4200	26.2	82.8	285.0	2
2	CFFK	3760	26.8	81.3	210.0	1
3	BSFK	3780	28.0	83.8	214.0	1
4	CSFK	3800	28.9	78.5	194.0	1
5	CFK	3740	27.9	82.7	697.0	4
6	DFK	3540	26.2	82.8	1859.0	10
7	EFK	1910	25.9	79.3	508.0	3
8	BSKID	3500	28.1	81.9	209.0	1
9	FKIDV	2290	26.4	79.2	363.0	2
10	BSFFYG	3240	28.9	82.6	146.0	1
11	BFFYG	3000	30.0	76.1	147.0	1
12	CFFYG	2720	29.9	82.1	397.0	2
13	BSFYG	2800	30.6	81.5	196.0	1
14	CFYG	2660	31.9	82.8	780.0	4
15	DYG	2460	30.7	81.5	1954.0	10
16	DYG	2460	29.6	82.9	606.0	3
17	EYG	1670	29.3	80.4	730.0	4
18	FYGV	2240	31.1	79.0	329.0	2
19	BFFH	2400	33.0	82.9	543.0	3
20	CFFH	2240	34.7	83.7	804.0	4
21	DFFH	2295	33.8	81.9	1955.0	10
22	DFFH	2295	34.7	87.1	2234.0	12
23	DFFH	2340	33.2	81.8	760.0	4
24	EFFH	1700	32.7	81.8	1338.0	7
25	BFH	2290	34.3	80.0	147.0	1
26	CFH	2200	34.7	84.0	926.0	5
27	DFH	2160	36.5	84.3	804.0	4
28	FHV	2180	32.5	76.7	273.0	2
29	DFHV	2000	32.9	80.7	308.0	2
30	CFHK	1400	33.5	86.7	497.0	3
31	SCOT	2700	31.2	82.4	1115.	6
32	FSTN	2500	28.7	NT	125.0	1

## MARKET REPORT B2018

LOT No	DESC	PRICE c/kg	MEAN DIAM	YIELD %	NETT KGS	BALES
33	STN	1960	33.3	83.2	329.0	2
34	DSTN	440	31.4	80.0	1229.0	7
35	LOX	540	33.6	73.9	464.0	3
	<b>TOTAL</b>				<b>28138</b>	<b>155</b>

### What If I have NCV ?

**NCV** fibre is fibre of no-commercial value. Any burry, heavy stained cotted fibre or short fibre under 30mm is NCV. Also NCV is coloured mohair or mohair contaminated by fragmented plastic bags, bale twine etc. Any heavy burr over 8%, hard matted cotts, or dags; should not be consigned.

The most recent prevalence of NCV has been for moth damage and insect infestation, and producers are reminded that if fibre is to be stored prior to consigning they should take steps to insect proof the bales.

As a producer, if you notice that some of your fibre has been classified as NCV, a reason will normally be given on your **clip report**. If you disagree or want to have this fibre returned to you, you will always have the option to call us and discuss your choices. Otherwise, following the close of the season all NCV fibre is disposed of at the local tip.

### Weaving Type Fibre Report

The weaving type this season was the best winter season weaving we have seen. We congratulate all those who had fibre in this season.

<b>BSFFK23</b>	<b>5800</b>		<b>BSYG30</b>	<b>2850</b>
<b>BSFFK24</b>	<b>5800</b>		<b>BSYG31</b>	<b>2700</b>
<b>BSFFK25</b>	<b>5800</b>		<b>BYG32</b>	<b>2650</b>
<b>BSFK26</b>	<b>4000</b>		<b>BFFHW34</b>	<b>2350</b>
<b>BSFK27</b>	<b>3600</b>		<b>KN23</b>	<b>3550</b>
<b>BSK28</b>	<b>3400</b>		<b>KN24</b>	<b>3550</b>
<b>BSFYG29</b>	<b>2950</b>		<b>KN25</b>	<b>3100</b>
<b>CFYG</b>	<b>2700</b>		<b>KN27</b>	<b>2650</b>
<b>CFH</b>	<b>2300</b>		<b>CFK</b>	<b>3640</b>
			<b>CFFYG</b>	<b>2800</b>

## VALE

### **Bill Scott**

*Passed away 8/5/2018*

*It is with deep regret that we learn of the passing of Mohair stalwart Bill (William) Scott of Bathurst in May this year. Bill with his wife Leonie and two son's Robert and Raymond have been involved with the mohair industry for many years through their Willean Stud at Yeoval NSW. Our sympathies were passed to the family of Bill and he will be greatly missed.*



***R.I.P***

### **Ron Clancy**

*Passed away 9/9/2018 Aged 88yrs*

*Ron and his late wife Pat had a long association with the mohair industry. They ran angoras at their property, Clanavon in Stratford Vic from 1976 right up until recent years when the vast majority of the flock was dispersed. Ron was best known locally as the "sewing machine man" as for most of his life (from the age of 14) he ran a sewing machine repair shop locally.*

*Ron was extremely skilled at his profession and took great pride in telling everyone that he had worked at the same profession for 74 years.*

*Ron was also a member of Stratford Lions Club giving many years of service. He also was the father of AMMO's Manager, Craig Clancy and his brothers, Ross and Brett.*

*We would like to thank Ron's estate for the kind donation of a good quality ride on lawn mower to AMMO. It is much appreciated.*



## **Strapped for cash? Need money before the sale date?**

Do you know we have a process whereby smaller producers may choose to have clips up to 50kg purchased on delivery to the AMMO warehouse. This will help us with our accounting process and will give these producers the opportunity to get payment for their mohair sooner. Purchase prices will be advised on delivery, but will usually be more than 80% of the previous sale price, less the usual charges. This pre-purchase will be an option only, not mandatory so there will always be an option to wait until the pool is sold. We see this as a benefit to smaller producers who may not wish to wait for their sale proceeds until the next AMMO pool.

We also offer **advance payments** for consignments delivered to receival centres prior to the closing date for a sale. An advance payment of **\$4/kg** on the gross weight delivered, will be made to producers who consign on their request (tick the box on your consignment note or contact the office direct) Payment will be made either by cheque or direct payment in accordance with the producer's existing payment instructions.



### Classing School

The classing school was held on 2nd and 3rd October. Twelve producers took advantage of this marvellous opportunity to be schooled in proper preparation of their mohair clip. Ivan Smith from Sudwolle South Africa and GT Ferreira presented this informative training. Participants were given the opportunity for a hands on experience and one on one training in the preparation of mohair prior to consignment. Better preparation leads to lower classing fees and better returns. Ivan is an experienced buyer and top maker for the mohair industry and participants gained an invaluable insight into the processing chain and the requirements of end users.



*Paul Readford, Steve Roots, Alex Parkin and Debbie Scattergood learn to appraise mohair for its style and character*



**Left;**-Lynne Carter, Sue Paterson and Jacob Stevens attended the course from interstate.



**Right;**- GT gives one on one instruction to Jenny and Grant Forsdick

**Right;**-Classing school participants along with Ivan Smith and GT Ferreira (left) pose for a photo at the end of the two day course.

**Our thanks to Brett Grant and Lynne Carter for supplying the fleeces for the school.**



**SALE DATES 2019****To be advised****As there may need to be a change!!!****Phone the office in the New Year.**

Don't forget you can take advantage of the advance payment  
\$4/kg, or through the door buying **under 50kgs.**

**FOR SALE**

40 Angora Does for sale \$100 each  
2 years old, unjoined, shorn 14.4.18

Formerly Iluska Angora Stud established 1976,  
ending an era due to ill health and retirement.

Ph 02 63 77 5222  
A & S Klepper

29 May 2018

LYNNDON GROVE ANGORA GOAT STUD and AMARULA ANGORA GOAT STUD (PURE AFRICAN)  
MOONTA SOUTH AUSTRALIA

“Quality Weaving Animals producing Quality Weaving Type Mohair”

“Lifetime of breeding practice using Advanced Genetics”

**ON FARM INSPECTIONS WELCOME**

**DOES AND BUCKS FOR SALE ANNUALLY**

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**ANNUAL GENERAL MEETING**

Our annual general meeting was held in Narrandera on the 24th November 2018 with 20 members in attendance. Reports from the chairman Brett Grant and the Manager Craig Clancy were presented along with the financial report of the company. Peter Simpson and Charlie Bell were elected to the board by popular vote. After the meeting there was much discussion on the sustainability issues relating to mohair fibre. Any sustainability plan will consist of 5 parts; which cover aspects like the economics, environmental impact, mohair community, the integration of technology and traceability and animal welfare. This new approach will be relevant to all mohair producers who wish to be able to sell in an eventual overseas market. Obviously the finer points will need more work and farms and farmers will need to be audited in these regards. Chairperson Brett Grant thanked everyone for their attendance.

AMMO AGM

Photo courtesy of Doug Stapleton



AMMO Auction



Photo courtesy of Sandie Smith

**Please Note: Although advertising in this newsletter is free, advertisements will only be run for two issues unless we are advised in writing prior to publishing.**

**Australian Mohair Marketing  
Organisation Ltd**  
68 River Street  
NARRANDERA NSW 2700

Please ensure that your fibre is prepared to the best of  
your ability. We are always available for advice

—even after hours on **0474911155**

Be sure to consign your mohair to us as soon

as possible after preparation is completed.

Email, Fax or post Specification **before** consigning

Phone: 02 6959 2988

Fax: 02 6959 3004

E-mail: [admin@ausmohair.com.au](mailto:admin@ausmohair.com.au)