# Australian Mohair Marketing Organisation Ltd (AMMO)

# **B2022 Newsletter**

# **Preparation for A2023 Sale.**

After successfully selling the B2022 consignment of mohair, AMMO is now focusing on preparing for the A2023 sale. The warehouse is 'empty' and will be cleaned thoroughly and sprayed for insects before the receipt of mohair begins in earnest.

Our staff will be proactive and call producers to better coordinate incoming mohair. It is important that we understand who has mohair in stock, ready for shipment, and who is planning their shearing in the lead up to classing.

Producers who have mohair stock in their sheds are encouraged to ship this to AMMO as soon as possible. Producers who are still planning their shearing, should please discuss these planned dates with AMMO staff so that they are better able to manage classing and sale preparation.

Although the B2022 sale was cancelled, AMMO staff were commended on the presentation of the catalogue. We plan on improving further for the A2023 sale.

Please remember- quality information and improved communication helps AMMO better prepare for the sale

# PROPOSED SELLING SEASONS FOR 2023

<u>Season</u>	Close of receivals	Sale date
A2023	ASAP	26th May 2023
B2023	TBA	26th November 2023

<sup>\*</sup>Please contact AMMO if you are needing some flexibility with the closing date for consignment.





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# **Chairmans Report**

The global natural fibre market experienced some uncertainty during late 2022, and this influenced the decisions related to the cancellation of the B2022 auction. It has certainly been a challenging time and I trust that the communications regarding the progress since the cancellation of the B2022 auction have been sufficient to keep producers appropriately informed. It is always difficult when business process and associated decisions are interrupted by the Xmas break.

The board is pleased to announce that we have been successful in selling the B2022 catalogue. Sale was by private treaty and hence the details remain confidential.

#### The summary of prices are as follows:

Total Fibre (sale) average \$ 33.92/kg
RMS Fibre average \$ 38.35/kg
NON-RMS Fibre average \$ 32.09/kg
RMS Premium 19%

The decision by the board to cancel the November auction and wait out the uncertainty over the Xmas period has paid dividends.

The staff at Narrandera have done a great job under very difficult and uncertain circumstances. I would like to thank Craig, Michelle and Cheryl on behalf of the board and producers.

The board would like thank producers for their patience and trust in AMMO during these trying times. The AMMO board is always committed to working for the best interest of producers. The feedback we have received indicates that producers are pleased with the recent sale result.

It looks like the global natural fibre market has stabilised and AMMO is back on track planning for the A2023 auction which is scheduled for Friday 26<sup>th</sup> May. I ask producers to please keep AMMO informed of their planned shearing dates so that we, in turn, can plan to receive and class mohair in time for the A2023 auction. Staff will be contacting producers proactively over the next few months to ascertain total volumes that can be expected.

AMMO is conducting a trial to test contract classing services as one option for succession planning. We plan to have two classers (Craig plus 1 other) working over three weeks during April with the objective of classing as much of the A2023 clip as possible during this period.

Craig has commenced classing some of the early consignments and he has prepared a note for this issue to assist producers in the preparation of their fleeces. The cost of classing is directly impacted by the quality of fleeces presented. AMMO is in the process of developing a classing report that can be quickly completed on completion of classing each consignment. This report will be included in the documentation sent to producers and is intended for quick feedback.

Agrifutures held a workshop to review the Goat Fibre RD&E Plan on 1<sup>st</sup> February in Wagga Wagga. The AMMO board was well represented at this workshop. The outcome is a 'detailed operational plan' for the implementation of the RD&E plan. The proposed timeline is to commence implementation of this project during early July 2023.

On behalf of the AMMO board and staff I would like to once again thank producers for their ongoing support.

#### Regards

#### **Grant Forsdick**

Chairman

# **News from the Schools**



Eleven Narrandera High School, agriculture students had an early 4 o'clock start on Saturday 4th March. They headed to the Agricultural show at Goulburn with Mr Shady, Mr Gawne and 20 stud angora goats.

They had a successful day, with multiple placings in the mohair and open categories, then won the junior doe and buck school categories. The judges took time to explain to our students what made a winning goat and improvements they could do, when showing goats. They were highly commended on their handling skills and work ethics.

A big day for the team, well done to all. #NHSRespectResponsibilityLearning #LoveWhereYouLearn



Photos courtesy of Narrandera High School

Pictured to the left: Ag Teacher Mr Matt Shady with the Ag students.



Goulburn Show 2023 4th & 5th March—Ag Show



Pictured left: Deb Scattergood of Cullbookie with Champion & Reserve Champion Angora Buck, Pictured right: Reg Scott from Windy Reefs with Reserve Champion Kid at the Goulburn Show



Photos courtesy of Eastern Region Mohair Australia

#### RECEIVAL CENTRES AND TRANSPORT DEPOTS

#### AMMO Receival Centres and Transport Depots - FEB 2023

NSW VIC WA QLD TAS SA

- BEMBOKA & BEGA
   BEGA AGRICULTURAL SERVICES 32 West St BEGA NSW 2550
   (02) 64921711
- BATHURST BURKES TRANSPORT 19 Vale Rd Bathurst (02) 6331 4755
- <u>COOMA MONARO WOOL SERVICE</u> 54-56 Polo Flat Rd (02 6452 4494) 0428 445 064
- <u>DUBBO STORAGE AND WAREHOUSING</u> 15 Janalli Rd DUBBO (02) 6882 1264
- GOULBURN EXPRESS FREIGHT Rail Freight Centre Sloan St GOULBURN (02) 48214033 Cameron 0417739665
- HUNTER SANDIE SMITH "Inwood" Lindsay Rd, Nth Rothbury Phone before delivery (02) 4938 7536
- NARRANDERA AMMO Ltd Lot 3 River Street (02) 6959 2988
- \*NEW\* SYDNEY SPARTRANS Pty Ltd Warehouse 3/56 Jones St PENDLE HILL/WENTWORTHVILLE (for collection by Hayllar's Transport) (NO B Double access) 0426966460
- QUEANBEYAN NSW DAVID LILLIS 36 Munro Road Queanbeyan NSW David 0413426290
- MELBOURNE AUSTRALIAN MERINO LOGISTICS 105 Boundary Rd (Cnr Hume Hwy)
   Laverton North (for collection by Hayllar's Transport)

   Robert 0420875363
- <u>BAIRNSDALE GRINTER TRANSPORT</u> 16 Lawless St (Old railway freight yards) (03) 5152 5778 0418516857
- <u>SHEPPARTON S. E. NATIONAL</u> 50 Lemnos North Rd SHEPPARTON opp Campbell's soup (Collection by GUILFORD TSPT) (03) 5829 9399
- <u>PERTH</u> Northline Transport WA 84 logistics Bvd KENWICK 6107 1300722534
   \*Payment must be made upfront
- BRISBANE QLD G & D Partners 67 Boundary Rd, Carol Park For Collection by De Paoli Transport (07) 32712044
- WARWICK QLD 'CHARLIE ANGORA STUD' 4249 Leyburn-Cunningham Road WHEATVALE via WARWICK Ph Jacob 0419696842
- <u>LAUNCESTON TAS AUSTRALIAN WOOL NETWORK</u> 11/23 Murphy St Launceston TAS (03) 6331 9666
- <u>ADELAIDE SA EAST WEST EXPRESS</u> 34A Wilkins Rd GILLMAN SA MON/WED/THURS ONLY (NO storage facilities Adam 0415938823



### Market Report Catalogue: 202302

Euro Rate: 19.36 Dollar Rate: 18.43

The second sale of the 2023 summer season took place on 6 and 7 March 2023, with 192 104 kg on offer of which 97% was sold.

The offering consisted of good quality mohair, with individual clips achieving excellent results. Buyers competed actively for the good quality mohair on offer, which reflects the current demand for mohair. 86% of the offering was RMS-certified, which achieved the best results.

Positive demand combined with the weaker SA currency resulted in the market gaining 4% from the previous sale to close on R379.70 p/kg.

A highest price of R800.30 p/kg was paid for a bale 23 micron of kid mohair.

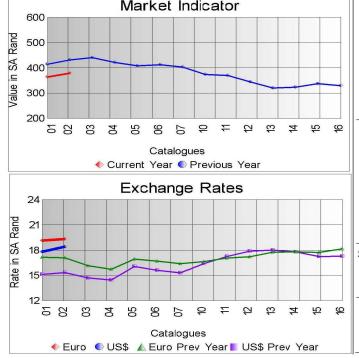
Compared to the previous sale, prices were as follows:

Kids Up 3%
Young Goats Up 3%
Fine Adults Up 5%
Strong Adults Up 4%
Average Up 4%

The third sale of the 2023 summer season will take place on 20 March 2023.

Mass				Market Indicator		
Description	Offered	Sold	% Sold	Current	Previous	Last Year
Kids						
Summer	25,950.6	25,694.6	99.01	609.03	594.03	679.88
Winter					557.78	
Young Goats						
Summer	49,439.8	46,991.8	95.05	410.16	399.73	535.66
Winter					256.54	
Adults	74 400 0	70.000.5				
Fine	74,402.9	73,020.5	98.14	346.35	327.53	426.67
Strong	17,316.2	17,316.2	100.00	326.24	314.56	368.76
Total	192,104.3	187,818.4	97.77	379.70	365.10	432.73

The grand total includes Seady/Stain & Locks not represented in this report



		Sol	d		Of	fered
	Bales	Nett Mass	Value	Avg. Price	Bales	Nett Mass
Kids						
Long (A/B) Summer Long (A/B) Winter	10	944.3	667,420.35	706.79	10	944.3
Medium (C) Summer Medium (C) Winter	122	14,077.1	9,454,975.14	671.66	124	14,251.1
Short (D) Summer Short (D) Winter	70	8,002.1	5,023,453.56	627.77	71	8,084.1
Washing (E) Summer Washing (E) Winter	21	2,671.1	669,771.25	250.75	21	2,671.1
Seady/Stain and Locks	26	3,496.2	847,199.20	242.32	26	3,496.2
Summer Total Winter Total	223	25,694.6	15,815,620.30	615.52	226	25,950.6
Young Goats						
Long (A/B) Summer Long (A/B) Winter	129	14,702.3	6,673,565.38	453.91	131	14,990.3
Medium (C) Summer Medium (C) Winter	233	28,617.4	12,703,539.26	443.91	247	30,777.4
Short (D) Summer Short (D) Winter	24	3,074.1	1,288,902.41	419.28	24	3,074.1
Washing (E) Summer Washing (E) Winter	4	598.0	99,750.00	166.81	4	598.0
Seady/Stain and Locks	54	6,856.6	1,655,310.43	241.42	54	6,856.6
Summer Total Winter Total	390	46,991.8	20,765,757.05	441.90	406	49,439.8
Adults						
Long (A/B) Fine	91	11,918.1	4,182,429.12	350.93	91	11,918.1
Long (A/B) Strong	39	5,034.4	1,663,064.92	330.34	39	5,034.4
Medium (C) Fine	390	53,258.6	19,187,064.19	360.26	400	54,496.0
Medium (C) Strong	84	11,078.1	3,684,261.95	332.57	84	11,078.1
Short (D) Fine	44	6,082.3	2,027,580.43		45	6,227.3
Short (D) Strong	6	931.7	280,049.07		6	931.7
Washing (E) Fine	12	1,761.5	303,717.66		12	1,761.5
Washing (E) Strong	2	272.0	42,448.00		2	272.0
Seady/Stain and Locks		14,442.5	3,102,959.10		107	14,642.0
Fine Total Strong Total	537 131	73,020.5 17,316.2	25,700,791.40 5,669,823.94		548 131	74,402.9 17,316.2
Clean Market Indicato	<u>r</u>					
Kids		693.89	Strong Ad	ults		377.03
Young Goats		477.15	Average			438.15
Fine Adults		400.82				
Buyers Analysis		Bales				Bales
Suedwolle Group		192 Mos	enthals Wool 8	& Mohair		83
Samil (Pty) Ltd		500 VBC	C Wool SA			34
Stucken & Co (Pty) Ltd	Stucken & Co (Pty) Ltd 613 Seal and Connacher 53					

#### Classer's Corner

# **Skirting**

The object of skirting a fleece is to remove all faulty portions that may be present, and to ultimately aim at achieving a fleece that is as uniform as possible in regards to fleece quality (i.e. fibre fineness), staple length, kemp content, condition, style and character and vegetable matter content.

After the fleece has been straightened out on the classing table, and any locks adhering to the fleece have been removed, **and any second cuts** present have been shaken free from the fleece, the major skirting process then commences.

Remove all short, discoloured, stained or excessively kempy portions that may be present.

Attention to detail is important in relation to dense fleece types. Dense fleeces often contain **cotted portions** at the outside edges or points of the fleece. These cotted pieces need to be skirted from the body of the fleece, and sorted into either a SCOT, FSCOT or SCOTSDY lines.

In addition to skirting any short or cotted fibre from the edges of the fleece, any **stained fibre** that has remained attached to the britch area, must also be removed.

After all stains, cotted edges and short fibre have been skirted from the fleece, the next area of the fleece that needs particular attention is the neck.

The fibre present in the neck portion of the fleece, as a general rule, tends to be stronger than the rest of the fleece and should be removed. Strong neck fibre is generally characterised by large broad flat or bold staples. The removal of this significantly stronger neck fibre should improve the uniformity of the remaining body of the fleece by reducing the variation in micron and improve evenness of style and character. Neck fibre from 2<sup>nd</sup> shearing onwards should be removed, as in the majority of cases this is warranted to maintain uniformity of micron.

Another area of the fleece that may need attention is the back line. Some Angoras may have kempy or short compressed staples in this region. Consequently, if the fibre in the backline is significantly different to the majority of the body of the fleece in either kemp content or staple length, it should be removed.

If Angoras have been running in country, which has enabled vegetable matter to become entangled in the fleece, particular care must be taken to ensure the degree of vegetable matter contamination is minimised by judicious skirting.

As a rule, fleeces carrying light vegetable fault (i.e.. 1% - 3%) should be skirted reasonably heavily to remove the clumpy portions of vegetable matter and leave the remainder of the fleece as free as possible from vegetable matter.

Fleeces carrying medium to heavy vegetable fault (i.e. 3% and above) need only be skirted lightly to remove the worst clumps of vegetable fault and any stain that may be present.

Once a fleece has been completely skirted the evaluation of the major fleece characteristics determining fleece description is then undertaken during the classing process.

Craig Clancy Senior Technical Officer

## Vale ~ Elizabeth Dart



It is with much sadness that we learned of the passing of long time supporter of AMMO Elizabeth Dart.

Late of "Pindari" via Stanthorpe, formerly of "Nibbereena" via Clermont. Wife of the late Peter Kingston Dart, Mother and Mother-in-law to Marcus (dec) and Cheryl, Alison and Peter, Johnathan and Tania, Richard and Michelle.

Our Deepest Condolences go out to Elizabeth's family.

# **MANIA**

25.5.2023

We warmly invite you to attend a gala event to celebrate the launch of The Mohair Jumper and join us in an exhilarating evening of retail theatre!

Come along, enjoy some bubbles and nibbles and speciallythemed runway show, followed by a curated shopping experience.

Your senses will come alive.

Cost: AUD\$49 (includes bubbles and nibbles)
Time: Doors open at 6:30pm for a 7pm start

Venue: Paddington Town Hall, Oxford Street, Paddington.

#### **PURCHASE TICKET**



# **A2023 Sale Timeline**

- Cut off for receivals ASAP contact AMMO to discuss any delay in consignment
- Contract Classing commences 17th APRIL
- Contract Classing complete 26th APRIL
- Press up 1st—2nd MAY
- Core tests 8th MAY
- Test results back 15th MAY
- Catalogue out to Buyers 16th /17th MAY
- Set up show floor 22nd/ 23rd MAY
- SALE DATE FRIDAY 26th MAY

#### **ADVERTISEMENTS**

# TO ADVERTISE IN THIS NEWSLETTER PLEASE CONTACT AMMO

Do you know a shearer that would like to advertise in our Newsletter?

Contact AMMO

#### **ANIMALS FOR SALE**

#### **Brindella Angora Does for sale:**

- \* Sound, large frame and pink tagged Does producing high quality mohair
- \* Does have produced and reared healthy kids, many with twins
- \* Snyberg genetics have been used for the last 10 yrs to enhance production
- \* Aged from 2 to 6 yrs old available

#### Phone: Jennifer on 0458264672 for prices.



#### **Angora Goats for Sale**

Serial No	Description	Quantity
1	Good commercial breeding Does	200-300
2	Mixed mob, including approx. 50 breeding does, buck and mixed sex and age	100 - 150
3	Good breeding does	20-30

Please contact Michelle in the office for further details

Note: AMMO is providing an opportunity for producers to advertise their animals for sale and does not endorse the above animals in any way.

#### Australian Mohair Marketing Organisation Ltd

68 River Street NARRANDERA NSW 2700 PO BOX 16 NARRANDERA

Phone: (02) 69592988 Fax: (02) 69593004 E-mail: admin@ausmohair.com.au craig@ausmohair.com.



#### **FASTER COMMUNICATION**

- HAVE WE GOT YOUR CURRENT EMAIL ADDRESS?
- \* DON'T MISS OUT ON IMPORTANT PAPERWORK!
- \* IF YOU HAVE RECENTLY CHANGED ANY OF YOUR CONTACT DETAILS OR GST STATUS IT IS IMPORTANT TO LET THE OFFICE KNOW ASAP.

INCORRECT EMAIL, BANK DETAILS OR CONTACT NUMBER
CAN DELAY YOUR PAYMENTS!!